



## JIC makes LP investment in BEE ACCELERATE FUND2 LP

- Promoting open innovation between Japanese companies and startups in India and Southeast Asia
- Developing fund managers in India and Southeast Asia with a “Japan angle” strategy
- Driving the creation of new businesses for Society 5.0

**Tokyo, June 28, 2024** – Japan Investment Corporation (“JIC”) has announced its decision to make an LP investment of USD30 million in BEE ACCELERATE FUND2 LP (“BAF2”), which is managed by BEENEXT Capital Management Pte. Ltd. (“BEENEXT”), a fund that invests in acceleration-stage companies in a wide range of technology sectors, including growth-stage fintech, e-commerce, and marketplaces, primarily in India and Southeast Asia.

JIC aims to stimulate a virtuous cycle of risk capital to support next-generation industries in Japan. To achieve this vision, JIC promotes open innovation as a means for supporting growth and enhancing the international competitiveness of businesses. JIC approaches these challenges by stimulating private sector investments in open innovation together with JIC’s own investment, while fostering investment professionals.

To achieve its mission, JIC invests in policy-relevant strategic business areas through LP investments in funds under JIC’s umbrella and in private funds.

### About LP investment in BAF2

#### (1) JIC investment criteria

JIC’s investment criteria\* identifies “Driving the creation of new businesses for Society 5.0” as one of its focus areas. Specifically, JIC believes that it is necessary to provide long-term, large-scale risk capital for social implementation of technologies related to the Fourth Industrial Revolution, such as AI, IoT, and robotics, as well as business fields that can be globally competitive, such as biotechnology, drug discovery, healthcare, mobility, space, materials, and electronic devices.

\*<https://www.j-ic.co.jp/en/investment/criteria/>

#### (2) Current status of investment market

The creation of new businesses for Society 5.0 requires agile response to rapid changes in industrial structure and international competitive conditions against the backdrop of the Fourth Industrial Revolution and other factors, and the development of businesses that can contribute to resolving social issues. To address this challenge, Japanese companies are expected to move away from their vertical and self-focused approach to R&D and business development and actively engage in open innovation that transcends industries and organizations.

To promote open innovation among domestic companies, it can be effective for venture capital firms with a “Japan angle” strategy that supports collaboration between Japanese companies

and promising overseas startups with cutting-edge technologies and new business models to function as a bridge between the two. However, only a limited number of influential fund managers that invest in startups in the growing markets of India and Southeast Asia currently adopt this “Japan angle” as their strategy.

### **(3) About BAF2**

BAF2 invests in startups in a wide range of technology sectors, including fintech, e-commerce, and marketplaces, primarily in India and Southeast Asia.

BEENEXT, the investment manager of BAF2, is actively involved in connecting promising portfolio startups in India and Southeast Asia with Japanese companies to increase the value of its investments of its funds and provide LP support. In addition, through community building activities for entrepreneurs, LPs, etc., it has a proven track record of expanding networks in India and Southeast Asia for Japanese companies.

Through its investment in BAF2, JIC will promote open innovation through business alliances between Japanese companies and promising startups in India and Southeast Asia with the expectation of contributing to the creation of new businesses and new industries.

BEENEXT, as an investment management company for funds investing mainly in startups in India and Southeast Asia, is one of the few fund managers with a “Japan Angle” strategy, which promotes collaboration between Japanese companies and promising startups in India and Southeast Asia that have cutting-edge technologies and new business models, supports Japanese companies in their entry and expansion into the Indian and Southeast Asian markets, and supports the introduction of new technologies and business models into the Japanese market. JIC expects that its LP investment in BAF2 will enhance BEENEXT's presence, lead to increased investment in its funds by Japanese companies, and eventually result in growth in the number of fund managers with strategies similar to that of BEENEXT.

#### Overview of BAF2

Name:	BEE ACCELERATE FUND2 LP
Established:	2022
Duration:	10 years (with a possible extension of 2 years)
GP:	BEE ACCELERATE FUND2 GP

#### Overview of BEENEXT

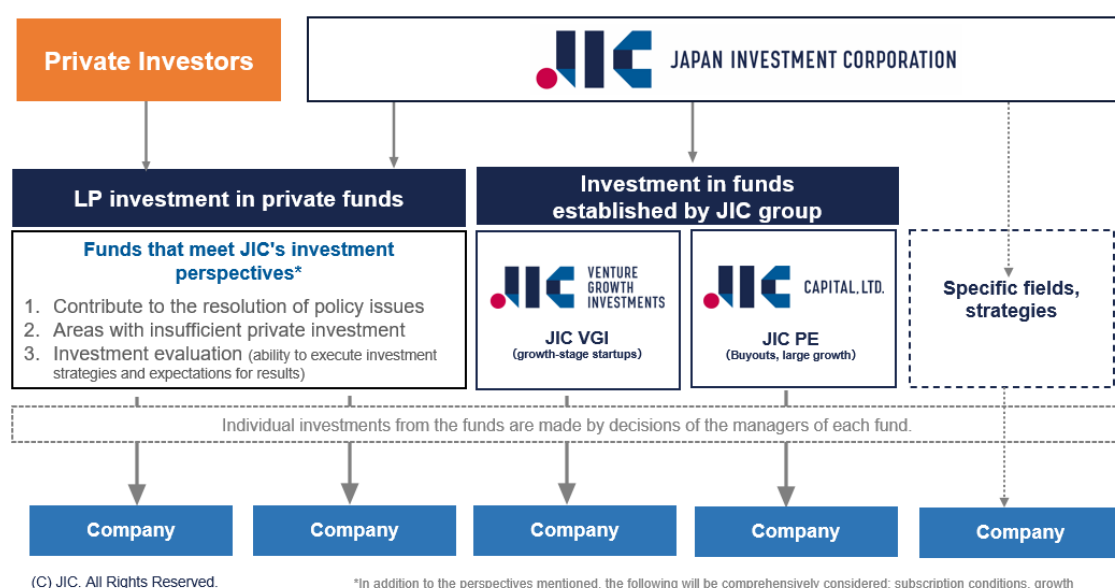
Name:	BEENEXT Capital Management Pte. Ltd.
Established:	2016
Address:	Singapore
Representative & CEO:	Teruhide Sato

(For reference)

JIC's fund investment strategy

## JIC's Fund Investment Strategy (overall) 株式会社産業革新投資機構

- JIC aims to provide risk capital to enhance the growth of next-generation companies and competitiveness based on its philosophy and its principle of complementing the private sector.
- JIC's investment strategy includes 1) investment in funds established under JIC's initiative and 2) LP investments in private funds.



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\*In addition to the perspectives mentioned, the following will be comprehensively considered: subscription conditions, growth stage of the fund (manager), the role and portfolio of JIC.

(For reference)

Objectives of JIC's LP investments

1. Stimulate the supply of risk capital to help companies grow and to enhance their competitiveness  
JIC intends to provide capital to areas that are essential from the perspective of strengthening industrial competitiveness but lack private investment capital (investment strategies, sectors, stages, regions, etc.) with the aim of stimulating private investment capital in the short term and medium-long term.
2. Create diverse investment teams, professionals, and strategies to support a virtuous cycle of risk capital
  - 1) Investment teams  
JIC promotes growth of the investee funds as a leader in the intermediary of risk capital provided by institutional investors (pension funds, foreign investors, etc.) towards the establishment of future funds. This will be achieved by expanding experience and track records among its fund investment team (management company) and by further improving its ability to respond to institutional investors.
  - 2) Investment professionals  
With the cooperation of industry organizations such as JVCA, institutional investors, and investee managers, JIC supports the research and introduction of best practices of managers and the development of human resources serving as investment professionals.
  - 3) Investment strategy

JIC will add diversity and depth to the market by making an LP investment in funds even for those with strategies that are not common in Japan yet, in response to their fund raising, including at the time of its establishment.

#### **About Japan Investment Corporation (JIC)**

Japan Investment Corporation (“JIC”) was established on September 25, 2018 under the Industrial Competitiveness Enhancement Act. JIC’s investment focus areas are driving the creation of new businesses for Society 5.0, creating "unicorn startups", leveraging promising untapped regional technologies and promoting business consolidation across industries and organizations. JIC provides risk capital to these areas through funds independently established by JIC and LP investment in private funds to promote open innovation and contribute to strengthening the competitiveness of Japanese industries and expanding the investment ecosystem.

URL: <https://www.j-ic.co.jp/en/>

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